



The Pulse of Wholesale Monitoring

Innovation continues to drive everything we do at Securitas Technology. As we move through 2026, our focus remains on delivering practical, scalable solutions that help our dealer partners operate more efficiently, communicate more effectively, and navigate an evolving security landscape with confidence.

This month's Pulse highlights key technological insights, upcoming events, and important updates designed to keep you informed and better equipped to serve your customers.

Together, we are building a smarter, more connected security ecosystem—one designed to support long-term growth, operational stability, and shared success.

Event Spotlight



We were pleased to attend the IAF Annual Tradeshow and Convention in Orlando, Florida, which proved to be an outstanding and well-attended event.

Thank you to everyone who took the time to meet me at the Securitas Technology booth. The convention provided an excellent opportunity to strengthen existing partnerships, engage with industry colleagues, and discuss meaningful ways we can continue supporting your business objectives.

The professionalism, collaboration, and industry engagement throughout the event made it a highly successful gathering. I sincerely value the time we spent together

and look forward to continuing the conversations and opportunities that began in Orlando.



✦ Upcoming Event Spotlight



SILSA NW
Security, Integration, & Life Safety
Association of the Northwest.



2026 Annual Fire Symposium

March 10, 2026, | 7:15 AM – 4:30 PM

Muckleshoot Convention Center | Auburn, WA

Gain critical updates on fire code changes, compliance requirements, and emerging life-safety technologies while connecting with AHJs and industry peers. This symposium is a valuable opportunity to strengthen expertise and position your business for continued growth.

Learn more and register: <https://waesa.org/meetings-events/>

🌟 On the Horizon

- April 8-9 LLSSA Dealer Conference. Natchitoches, Louisiana.
- May 21-22 Alabama Alarm Assoc. Southern Conf – Orange Beach, AL
- September 16-18 Tennessee Network of Sec Integrators – Franklin, TN
- September 22-23 – Mississippi Security Assoc – Pearl, MS

🌟 Employee Spotlight: Jessica Nork



Jessica joined the company in 2012 and has grown with the organization through its continued evolution. After nine years as Accounts Receivable Lead and four years supporting Wholesale Monitoring leadership, she now serves as a Wholesale Operations Coordinator supporting the Dealer Relations team.

Jessica shares:

"I'm proud to be part of a team that values strong partnerships and operational excellence. Supporting our dealers and helping drive success together is what makes this role so meaningful."



Dealer News to Know

STAY INFORMED

Industry expectations continue to evolve across fire, life-safety, and monitoring operations. Now is the time to:

- Evaluate internal processes
- Confirm compliance readiness
- Identify opportunities to enhance service offerings

Staying informed and engaged positions your business for sustained growth in 2026.

GO NUMERIC WITH PINs

Upcoming automation tools — including **Automated Cancel Options** — perform best with **numeric-only PINs**.

What to do:

Review your accounts and begin converting customer PINs to numeric formats to ensure full system compatibility.

BILLING QUICK REMINDERS

Cancellations:

Email wholesale-changes@securitas.com by the **20th** to avoid next-cycle billing. Save your confirmation email.

Mid-Cycle Cancellations:

- ✓ Unpaid invoice → Credit applies automatically
- ✓ Paid invoice → Credit rolls forward

PASSCODE UPDATE

Effective December 1, 2025

- Name must match passcode on file (unless generic code)
- One additional verification attempt permitted
- Passcards not required for call list contacts (unless specified)

SUBSCRIBER AGREEMENTS REQUIRED

All new accounts must include a **Subscriber Agreement** when submitted to:

wholesale-changes@securitas.com

Exception: MASweb Long Form submissions do not require a separate agreement.

CHANGES TO INVOICE & STATEMENT DELIVERY

In the coming months, we will transition to email delivery of all invoices and statements, discontinuing distribution via USPS.

Additional details will be communicated through the Dealer Portal and via email as implementation progresses.

DEALER INFORMATION & RESOURCES

UPDATE CONTACT INFORMATION

Has your company or contact information changed?

To ensure timely communication and uninterrupted service, please confirm that we have your current company details on file—including billing and operational contacts.



WEBSITE & DEALER PORTAL ACCESS

Access important resources, notices, and account tools online:

WEBSITE

<https://www.securitastechnologydealers.com>

DEALER PORTAL

<https://portal.securitastechnologydealers.com>



FM APPROVED

Securitas Technology is compliant with FM Approval Standard 3011 “Central Station Service for Fire Alarms and Protective Equipment Supervision.”

Learn more through the [Dealer Portal](#).



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